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NM LICENSE 49272







HIRE ME AS YOUR BUYER'S BROKER

BENEFITS OF USING BUYER'S BROKER

As your buyer's broker I will guide you through the home-buying transaction and be at your disposal every step of the way.

Here's how I can help you find the right home. After determining what you are looking for and what price range you are comfortable with I will schedule appointments to tour homes that fit your requirements. I can also explain the ins and outs of various properties and neighborhoods to help you decide which home is best by explaining the pros and cons of various options.

- 1. **Negotiate the offer.** As a your Buyer's broker I can advise you on an appropriate price range to offer and present I will it to the listing broker. I will negotiate on your behalf and write up the contracts for you. My experience in negotiating deals can save you money and help you avoid potiential pitfalls.
- **2. Recommend other professionals.** I can assist you with a network of contacts for other necessary services such as mortgage brokers, real estate attorneys, home inspectors, movers, and more. This can also help expedite each step of the process and move you to a successful sale all the faster.
- **3. Help overcome setbacks.** If the home inspector's report or appraisal brings new issues to light, I can assist you on how to proceed, and then act as a buffer between you and the sellers or their broker. If negotiations become uncomfortable, it's extremely helpful to have an experienced professional keeping calm and offering productive solutions.

BUYER'S VS. LISTING BROKER: WHAT'S THE DIFFERENCE?

Buyer's brokers are legally bound to help buyers, whereas listing brokers—the broker representing the home listing—have a duty to the home seller. That's why it's in your best interest as a buyer to get an broker who is there to represent you. You need someone who will diligently fight for your interests and rights.

I can ease your path to homeownership and the best part...

HOW MUCH DO BUYER'S BROKER COST?

Home sellers typically will pay a commission to the their listing broker a percent of the home's sale price. The commission is usually split between the listing broker and buyer's broker. This is still the case for most homes on the market. Recent changes now require buyer's to have a written agreement with a broker to view homes listed on the MLS (Multiple Listing Service). This agreement will state the amount I am to be paid, generally 3% of the home's sale price. Again this cost is usually covered by the home seller, now buyers are required to acknowledge and agree for the cost of the service. You can find more about these important changes here.